



 **ARMORTEXT**

CASE STUDY



**ArmorText:
A Powerful Enterprise
Messaging Solution
for Global Concerns**

www.ArmorText.com

The Client

JGI provides global consultative services on national security, international affairs and foreign policy, energy security and good governance to senior leaders in the public and private sectors.

The Challenge

In 2017, JGI was expanding its service offerings abroad and consulting with foreign governments and institutions on a host of sensitive national security concerns.

The need for a reliable, secure, and mobile communications platform—with robust enterprise governance and information life cycle controls that would work in remote locations around the world—was, and remains, an operational imperative.

JGI executives tested several enterprise solutions. Most had hardware requirements and failed to operate reliably in remote locations. Among the solutions they tested, those solutions that did not require users to carry additional devices or employ proprietary chipsets lacked enterprise governance and information life-cycle controls.

At one point, JGI executives found themselves using multiple platforms, incurring higher cost, and managing frustrations brought about by poor user experiences.



ArmorText is not just an enterprise messaging solution, it's a team of competent professionals that provide expert consultation, work tirelessly to meet customer needs, and stay engaged long after the sale is made.



— John Lord
Senior Vice President, JGI



ArmorText provides secure, immediate messaging no matter where in the world our team is deployed. Their tech support is unmatched, often responding immediately when questions are posed from eight time-zones away.



— Greg Jones
Vice President, JGI

The Solution

ArmorText took an active interest in understanding JGI's unique requirements, worked with JGI's c-suite and tech advisory group to tailor the ArmorText solution to their needs, and rolled JGI's feature requirements into the ArmorText engineering and features roadmap. The ArmorText team worked with JGI to deploy, train and build new feature sets that met the unique performance and security requirements identified by their international clients.

ArmorText offered JGI an award-winning enterprise messenger that has greater functionality than email, provides true end-to-end encrypted messaging and file share across OS, mobile devices and desktops, and with the most intuitive and feature-rich user interface in the industry.

More importantly, ArmorText gave JGI the enterprise governance controls needed to remotely on-board and manage new users, and wipe lost, stolen or compromised devices. The information life cycle controls enabled JGI to eliminate the risk of unintended disclosures by establishing policies that automatically removed sensitive messages and attachments from user devices and an option to archive them as needed or required.

After testing ArmorText, JGI concluded that the platform was easy to deploy, easier to use, and worked seamlessly across operating systems, mobile devices, tablets, and desktops at home and abroad.



ArmorText continually demonstrates its ability to introduce new features that maintain an intuitive experience, unsurpassed quality, and reliability of the product. We now rely exclusively on ArmorText for secure communications."



– Amy Burayu
IT Support Lead, JGI

Key Benefits



ArmorText works across operating systems, mobile devices and desktops at home, on the go, and in remote locations around the world



The ArmorText Defense in Depth Encryption Process is hyper-secure, multifaceted and totally transparent



ArmorText created new features like conversation specific and collective media libraries, and refined existing features like pins, stars, #hashtags and @mentions that make it easier to focus on what is important



ArmorText helped reduce cost by eliminating other platforms whose service offerings are now being delivered in an integrated tool with ever expanding capabilities

About ArmorText

ArmorText has the most robust enterprise governance and information lifecycle controls in the industry. It enables seamless end-to-end encrypted conversations and file share on desktop and mobile via the cloud; eliminates threats posed by lost devices, data-mining, bulk hacks, and subpoenas that bypass your legal department. ArmorText employs a unique compartmentalization process to defend against unintended disclosures.

90%

of companies fail to end-to-end encrypt messaging beyond the firewall. Conversations now include IP, financials, M&A, strategy...a lot more than just 'who wants lunch?'

< 90 sec

response time... messaging is less disruptive and more convenient than email

82%

of your employees text for work

100%

discuss business in the open